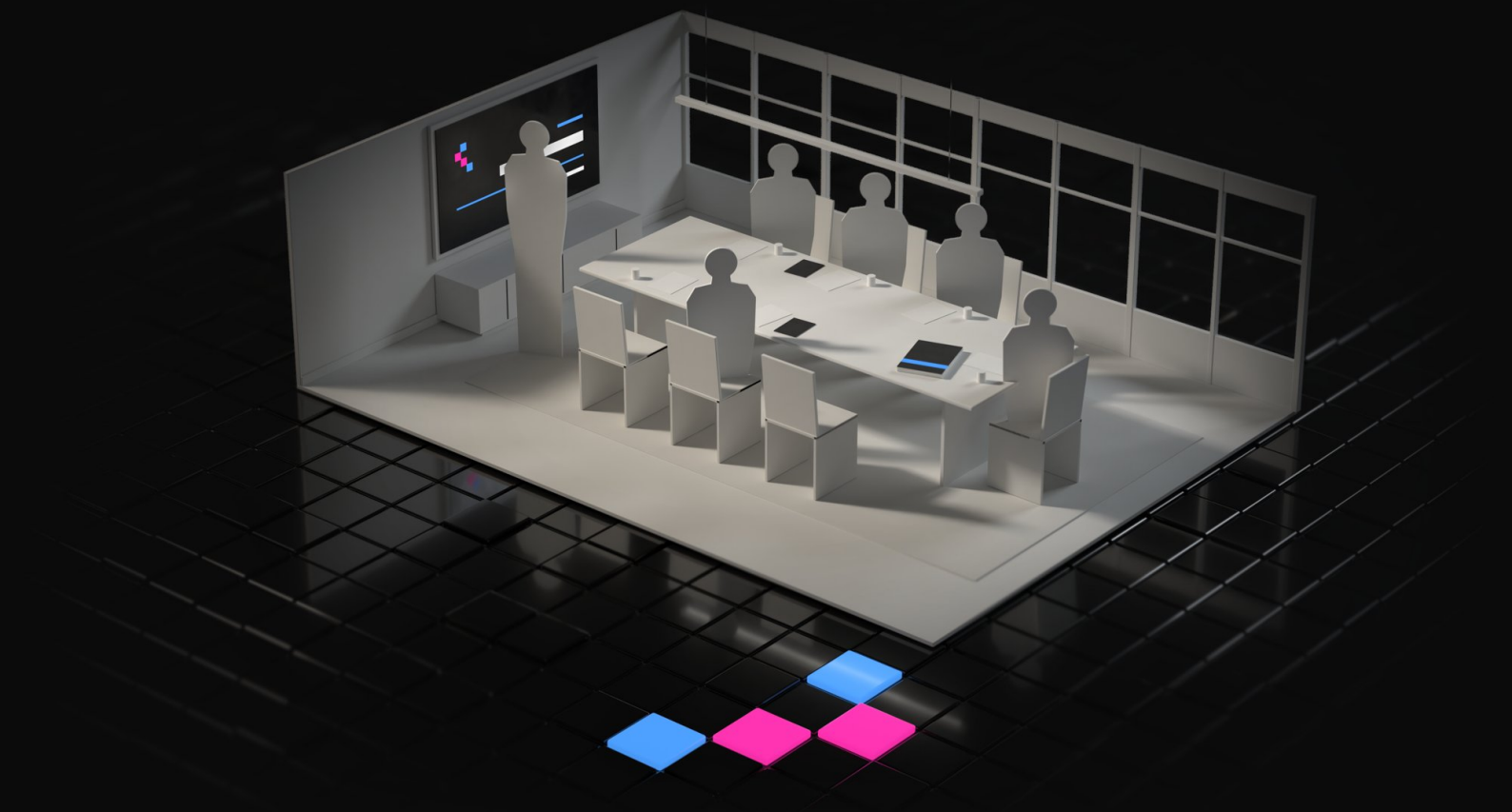


FOR CLUB BOARDS AND CEOS · NOVEMBER 2026

Seven questions for the board. Simplified.

None of them needs a technical answer. Every one of them needs an answer. Bring this page to the next board meeting.

John Morgan · Initial Technology · November 2026

THE SEVEN QUESTIONS

Ask all seven. Write down the answers.

Directors don't need the technical detail. They need clear answers. A long pause is where to start.

01

Who is responsible for our technology, by name?

Good looks like: One named executive. The IT provider reports to them, and the board hears from them every quarter.

☐ Yes ☐ Partly ☐ No

02

If our main systems went down on a Friday night, how long until we're trading again?

Good looks like: A written recovery plan with target times, tested in the last 12 months. POS, gaming and membership first.

☐ Yes ☐ Partly ☐ No

03

Are our backups checked by someone other than the people who run them?

Good looks like: A timed restore test twice a year, written up. One copy offline or locked, out of ransomware's reach.

☐ Yes ☐ Partly ☐ No

04

What do we spend on technology each year, and what's coming in the next three?

Good looks like: One total figure by category, and a three-year roadmap with replacement dates and rough costs.

☐ Yes ☐ Partly ☐ No

05

Which contracts renew in the next twelve months, and who reads them first?

Good looks like: A contract register with renewal dates and notice periods. Each one read six months before it renews.

☐ Yes ☐ Partly ☐ No

06

Who can see our members' and staff's information, and would we know if it got out?

Good looks like: Access reviewed quarterly, multi-factor sign-in for everyone, alerts someone reads, and a breach plan.

☐ Yes ☐ Partly ☐ No

07

Are our staff using AI, and what rules have we given them?

Good looks like: A one-page AI policy, a list of approved tools and an AI register. Free templates from the National AI Centre.

☐ Yes ☐ Partly ☐ No

WRITE IT DOWN

MEETING DATE	QUESTIONS ANSWERED YES	GAPS TO FIX	ASK AGAIN ON

SIMPLIFIED

Ask all seven. Give each gap an owner and a date. Ask again next quarter. The answers should get shorter.

Want an independent answer to all seven?

A technology review answers these questions in writing, in plain English, with a short list of what to fix first. Fixed price, independent of your IT provider, and I'll present it to the board if you'd like.

0401 539 456 · info@initialtech.com.au · initialtech.com.au

WHO'S BEHIND THIS

John Morgan, Initial Technology

Around 20 years in NSW clubs, including leading IT at Canterbury League Club as part of its executive team. I now help club boards and CEOs get clear, independent answers on technology, security and AI.

THE SIMPLIFIED GUIDES

Free at initialtech.com.au/resources

01 Microsoft 365 security

02 Cyber basics and phishing

03 Ransomware readiness

04 Backup and recovery plan

05 Incident response

06 Working from home securely

07 Copilot readiness

08 Choosing an IT provider

09 Buying a major system

10 The board technology report

11 Copilot vs ChatGPT vs Claude

Sources, checked November 2026. OAIC: Notifiable Data Breaches scheme (30-day assessment). National AI Centre: AI policy guide and template, AI register template. ASD's ACSC: Essential Eight (regular backups, multi-factor authentication). AICD: cyber security governance principles for directors.

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